



Immediate Release

Fact Sheet

Prices

International Business Machines Corporation
Information Systems Group
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Rye Brook, New York 10573

IBM UNIT PRICES AND AVAILABILITY OF NEW PRODUCTS

IBM PERSONAL SYSTEM/2

	PRICE	AVAILABILITY
Model 30-002	\$1695	4/87
Model 30-021	2295	4/87
Model 50-021	3595	4/87
Model 60-041	5295	4/87
Model 60-071	6295	2Q/87
Model 80-041	6995	7/87
Model 80-071	8495	7/87
Model 80-111	10995	4Q/87

IBM PERSONAL SYSTEM/2 DISPLAYS

Monochrome 8503	250	4/87
Color-8512	595	4/87
Color-8513	685	4/87
Color-8514	1550	6/87

IBM OPERATING SYSTEM/2

Standard Edition 1.0	325	1Q/88
Standard Edition 1.0 Technical Reference	200	1Q/88
Standard Edition 1.0 Toolkit	750	1Q/88
Standard Edition 1.1	325	TBD
Standard Edition 1.1 Technical Reference	200	TBD
Standard Edition 1.1 Toolkit	750	TBD
Extended Edition	795	TBD
IBM COBOL/2	900	1Q/88
IBM FORTRAN/2	595	1Q/88
IBM C/2	525	1Q/88
IBM BASIC Compiler/2	595	1Q/88
IBM PASCAL Compiler/2	595	1Q/88
IBM Macro Assembler/2	225	1Q/88

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IBM OPTIONS AND ADAPTERS	PRICE	AVAILABILITY
IBM Color Display Stand	\$ 35	4/87
IBM Display Adapter 8514/	1290	6/87
IBM Display Adapter	595	7/87
IBM 1.44MB Fixed Disk Drive	245	3Q/87
IBM 44MB Fixed Disk Drive	1395	3Q/87
IBM 70MB Fixed Disk Drive	2395	3Q/87
IBM 115MB Fixed Disk Drive	3495	4Q/87
IBM 8514 Memory Expansion Kit	270	6/87
IBM 80286 Memory Expansion	549	4/87
IBM 80286 Memory Expansion Kit	165	4/87
IBM 80386 Memory Expansion Adapter	1595	7/87
IBM 80386 Memory Expansion Kit	1295	7/87
IBM 2MB Expanded Memory Adapter	1295	4/87
IBM 80286 Expanded Memory Adapter	1045	1Q/87
IBM Personal System/2 Board Memory Expansion Kit	695	7/87
IBM Personal System/2 System Board 2MB Memory Expansion Kit	1295	1Q/87
IBM 8087 Math Co-Processor	310	4/87
IBM 80287 Math Co-Processor	525	4/87
IBM 80387 Math Co-Processor	795	3Q/87
IBM 80387 Math Co-Processor	1195	
IBM Multi-Protocol Adapter	296	4/87
IBM Dual Asynchronous Adapter	210	4/87
IBM 300/1200 Internal Modem	395	4/87
IBM 3278/79 Emulation Adapter	595	4/87
IBM 5.25 Inch External 360KB Diskette Drive	335	5/87
IBM 5.25 Inch External Diskette Drive Adapter	60	5/87
IBM Speech Adapter	345	4/87
IBM Personal System/2 Mouse	95	4/87
IBM Data Migration Facility	33	4/87
IBM Music Feature	495	4/87
IBM 3363 Optical Disk Drive Model A11	2950	3Q/87
IBM 3363 Optical Disk Drive Model A01	2950	2Q/87

IBM PRINTERS	PRICE	AVAILABILITY
Proprinter II	\$ 549	4/87
Proprinter X24	799	6/87
Proprinter XL24	1049	5/87
Personal Pageprinter	2199	3Q/87
Quietwriter III Printer	1699	4/87
IBM PERSONAL SYSTEM/2 SOFTWARE		
IBM DOS 3.3	\$ 120	4/87
IBM DOS Technical Reference	85	4/87
IBM TopView 1.12	175	4/87
IBM Graphics Development Toolkit 1.2	495	4/87
IBM Graphics Development Toolkit 2.0	595	1Q/88
IBM Fixed Disk Organizer	55	4/87
IBM Storyboard/2	350	6/87
IBM DisplayWrite 4/2	495	1Q/88
IBM PC Local Area Network 1.2	135	4/87
IBM 3270 Workstation Program 1.0	495	6/87
IBM 3270 Workstation Program 1.1	495	1Q/88
IBM 3270 PC Emulation Program, Entry Level 1.2	325	9/87
IBM 3270 Emulation Program, Version 3.0	475	4/87
IBM 3270 PC High Level Language Application Programming Interface 3.0	195	4/87
IBM 3270 PC High Level Language Application Programming Interface 3.1	195	2Q/88
IBM COBOL 2.0	900	4/87
IBM PASCAL Compiler 2.02	385	4/87
IBM Professional FORTRAN 1.30	649	4/87
IBM FORTRAN 3.0	595	1Q/88
IBM C Compiler 2.0	525	1Q/88
IBM PASCAL Compiler 3.0	595	1Q/88
IBM COBOL 2.1	900	1Q/88
IBM Macro Assembler 3.0	225	1Q/88
IBM Basic Compiler 3.0	595	1Q/88

IBM SOLUTIONPACS	PRICE	AVAILABILITY
Personal Publishing System	\$8553	3Q/87
Publishing System VM Edition	TBD	3Q/87
Doctor's Office Management	4185	3Q/87
Business Adviser Financial Accounting	1745	5/87
Legal Professional Series		
Lawyer's Assistant	1991	3Q/87
Law Firm Secretarial	1921	3Q/87
-- Network Version	2221	3Q/87
Law Firm Financial	2632	3Q/87
-- Network Version	4532	3Q/87
Law Firm Practice Mgmt.	1932	3Q/87
-- Network Version	2932	3Q/87
Construction Industry Series		
Home Builder Accounting	6050	3Q/87
-- Network Version	8300	3Q/87
Contractor Accounting	6885	3Q/87
-- Network Version	9495	3Q/87
Architect and Engineer		
Project Accounting	5525	3Q/87
-- Network Version	8215	3Q/87
CADwrite Design and Drafting System	2740	4/87

IBM PERSONAL COMPUTER PRICE REDUCTIONS

IBM UNIT PRICES

IBM PERSONAL COMPUTER HARDWARE	FORMER PRICE	NEW PRICE
IBM PC Convertible	\$1995	\$1695
IBM Personal Computer XT Model 268	2145	1395
IBM Personal Computer XT Model 278	2295	1545
IBM Personal Computer XT Model 286	3395	2810
IBM Personal Computer AT Model 319	5295	4595
IBM Personal Computer AT Model 339	5295	4595
IBM Personal Computer AT/G	7510	6810
IBM Personal Computer AT/GX	7510	6810
IBM 3270 Personal Computer Models 070,071	4435	4200
IBM 3270 Personal Computer Models 071,P71	5445	5210
IBM 3270 Personal Computer AT Models 070,P70	7140	6440
IBM 3270 Personal Computer AT Models 071,P71	7870	7170

IBM PERSONAL COMPUTER
OPTIONS AND ADAPTERS

IBM 256KB Memory Expansion Adapter	250	150
IBM Asynchronous Communications Adapter	100	70
PC Convertible Display Adapter	325	255
PC Convertible Serial/Parallel Adapter	195	80
PC Convertible 256KB Memory Card	390	345
PC Convertible 128KB Memory Card	195	160
IBM 3.5-inch 720KB Diskette Drive	190	170
IBM 20MB Fixed Disk Drive	895	630
IBM 20MB Fixed Disk Adapter	395	200

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